## SET UP YOUR INTERIOR

WITH ALLSET

Providing a **Full Yacht Interior Set-up** for your vessel as part of a launch, a refit or new ownership.





















### NEED HELP WITH YOUR SET-UP?

## Waiting for the boat to be launched and not sure where to start setting up the interior?

ALLSET provides a superyacht interior set-up service, entirely customised for your vessel to organise every element from guest area set-up, crew area, laundry room through to key procedures, checklists and inventories.





## Would you like your team to be united and motivated? Afraid to make the wrong choices interviewing potential candidates?

Use our strategies and interview Questioning guide to recruit the best fit. We are here to assist clients in building a trustworthy and long-standing interior team driven by a common goal and able to deliver the high-class guest experience.

# Feeling lost in the diversity of brands and suppliers for your interior set-up?

With so much variety on the market, it may feel quite a challenge. ALLSET is here to shortlist the best options and offer solutions based on your preferences.

Reliable suppliers and years of experience enable us to create an exclusive space and unique environment.



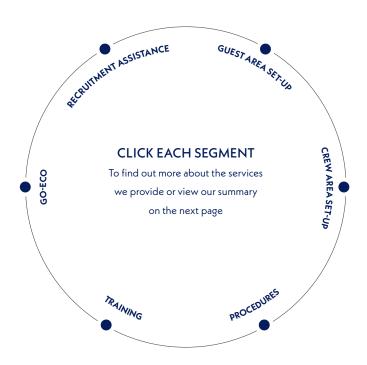


# Would you like to create a system so every new crew member can hit the ground running when they join the yacht?

With standard operational procedures in place you will not have any reason to worry. Get customised suggestions on the Interior Operational Procedures, checklists based on your interior specifics, On-boarding checklist and many more.

### INTRODUCING THE ALLSET SYSTEM

An integration of six categories to help owners achieve their **set-up objectives for the interior** and the team. Experience the full set-up service or choose any individual element to complement your yacht interior. Each element is **bespoke and fully customised** to the needs of your yacht and crew, ensuring absolute guest satisfaction.



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#### 1. GUEST AREA SET-UP

With care for the tiniest detail, helping Owners to create a unique space which corresponds to their needs and expectations. We listen to them! We are here to make your Guests feel like home from the moment they take their shoes off and step on board. We embrace them with seamlessly blended comfort and efficiency, complemented by a sustainable approach every step of the way.



#### 2. CREW AREA SET-UP

They say happy crew - happy guests. We believe it works both ways. However, this segment of our services focuses on overall crew well-being and productivity, smart crew dorms, organisation and an efficient, wholesome crew area layout.



#### 3. PROCEDURES

Interior schedules, inventories, job lists, job descriptions, SOPs, guests preference lists, guests area set-up procedures, detailed cleaning procedures and many more. All you have to do is follow guidelines customised exclusively for your Yacht, with luxury and practicality blending into one another.



## **4. TRAINING**Invest in your team!

Under-qualified crew is one of the major problems in the yachting industry. Upskill your team with our help and be confident that the service of your interior team exceeds expectations of the most demanding Guests.



#### 5. GO-ECO

Raising environmental awareness is our mission. Become a part of our eco-friendly community committed to establishing a sustainable approach to daily yacht procedures. Join our EcoLaundry project, charity and Yacht Uniform recycling programmes to minimise superyachts' environmental footprint.



#### 6. RECRUITMENT ASSISTANCE

Recruiting is an art! We could all agree that we would rather interview a number of candidates and don't hire anyone, than hire the wrong person. Use our strategies and interview Questioning guide to recruit the best fit. We are here to assist clients in building a united, motivated, long-standing interior team where turnover is rare, driven by a common goal and able to deliver the high-class guest experience.

### ALL**SET** SERVICES

Here is an indication of the services that ALL**SET** provides. Every detail matters and each area encompasses a wealth of possibilities, entirely customised according to your personal preferences and circumstances.

#### **GUEST AREA SET-UP**

- o Bedlinen & towels
- o Cutlery & crockery
- o Leather accessories and luxury game sets
- o Beach set up and towels
- o Service call system
- o Tableware
- o Service essentials
- o Decorative textiles
- o Exterior lighting
- o Guests library
- o Guests amenities & bathroom set up
- o Guests cabins and wardrobe set up
- o Sports equipment & yoga set up
- o Wine menu/cocktail menu
- o Wine cave set up

#### RECRUITMENT ASSISTANCE

- o Customised interior training
- o Hierarchy & responsibilities on board
- Candidate shortlisting with detailed report
- o Interview questioning guide
- o How to describe the person we are looking for?
- o Job offer template

#### **CREW SET-UP**

- o Crew bedding
- o Uniform order & lookbook
- o crew dorms set up
- o Crew area rules & guidelines
- Efficient crew area layout & space organisation
- o Crew mess maintenance
- o Crew well-being guidelines
- Crew workshops
- o Crew mental health

#### **ORGANISATION & PROCEDURES**

- o Customised checklists
- o Boss ON/OFF schedules & procedures
- o Guests preferences lists
- o Turn-down & Turn-up
- o Housekeeping detailing
- o Job lists
- o Detailed inventories
- o Crew On/Off boarding checklists
- o Crew exit interviews
- o Crew performance evaluation
- o Crew Laundry schedule
- o Crew mess rules & guidelines
- o Winterising procedures
- o Season preparation
- o Tea/coffee service, etc

#### LAUNDRY

- o Equipment recommendation
- o Eco laundry products
- Stain treating & identification
- o How to sort laundry GUIDE
- o Tips and tricks
- o Laundry glossary
- o Tagging system (Your laundry never gets lost!)

#### **LIFESAVERS**

- o Troubleshooting guides
- o Customised Provisioners & Suppliers Guide
- o Myths & Solutions
- o Surfaces cleaning &

  Maintenance Guides
- Laundry/Cleaning caddy/Selfcare Kits
- o Boat Colour code system
- o Handling chemicals Guide

#### GO-ECO

- o Charity
- o Environmental awareness
- o Eco-laundry project
- o Yacht Uniform recycling
- o Waste and its disposal

## ALLSET FOLLOW-UP

PHASE 2

After the yacht is delivered and set for the successful season, ALLSET is here to provide a Comprehensive Follow- up Service to ensure the interior is running smoothly, to make adjustments and iron out any issues. Regular revision and evaluation of the interior operations and results with additional services such as Go-Eco and Crew Well-being workshops and Bespoke Onboard Training



#### **TROUBLESHOOTING**

Providing assistance and advice on routine tasks, common maintenance challenges and problem solving



#### **ALLSET TRAINING**

Bespoke training created based on your vessel specifics, materials and surfaces. Upskill your team and gain the knowledge and confidence to avoid costly mistakes.



#### **ECO WORKSHOPS**

Choose the most planet-friendly products on the market, ensure daily boat operations are eco-friendly and sustainable, use our experience and tips to minimise superyachts' environmental footprint.



#### **CREW WELFARE**

Ensure a healthy crew environment and work ethic. Find your optimal strategy to building a positive culture on board and improve overall crew well-being and productivity. Foster psychological safety in your workplace.



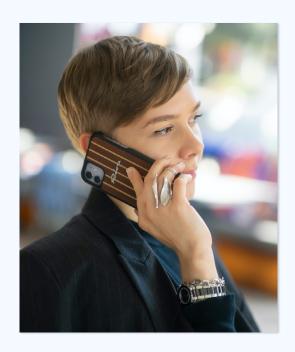
#### **ALLSET KITS**

Laundry kit, cleaning caddy kit, self-care kit and many more - essentials to accompany you on your yachting journey.



#### **ALLSET SUPPLIES**

Enjoy results of our exclusive partnership with established trustworthy suppliers and the highest standards of quality and excellence along with the best logistics solutions no matter where you are.



## Working together

Let's start the journey together towards setting up your interior efficiently and implementing sustainable daily interior operations from the start.

Whatever the size of project, we are passionate about providing a seamless service to our clients from start to finish, taking care of every detail. I'm looking forward to discussing your yacht interior objectives.





I met Katerina on Riva Dolcevita, a new build project. Everything had just reopened after Covid restrictions including the shipyard, but regardless of the challenging situation and shortage in supplies we were ready for the season. I believe finding someone who is able to find a solution in any unpredictable circumstances is the key to success. And this is exactly what Katerina can offer along with exceptional taste and the ability to combine the Owner's needs, luxury and style with practicality and comfort.

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